



You must know these!



CONCEPTS & TERMINOLOGIES IN FINANCE

BUSINESS AWARENESS-4

(JBIMS MHRD, XAT, TISS-MAT, TISS-NET,
CMAT, SSC, IIFT, BANKS)

ASSETS & Its TYPES

- An asset is anything which contains economic value and can be converted into cash for future benefits.
- **Personal assets** include cash, savings account, bonds, land, car, etc.
- **Business assets** can include machines, property, raw materials & inventory.
- Business assets are of two types:
 1. **Current Assets:** Current Assets are assets that can be converted into cash within one fiscal year. Ex. Inventory, short-term bonds, cash, etc.
 2. **Fixed or Non-Current Assets:** These assets have a life of more than one year. Ex. equipment, property, patents and copyrights, etc.

LIABILITY & Its TYPES

- A liability is something a person or company owes, usually a sum of money.
- Liabilities are also of two types:

Current liabilities: Debts payable within one year.

Ex. Monthly EMI, college fees, etc.

Long-term or Non-Current liabilities: Debts payable over a longer period.

Ex. 5 year loan taken by infrastructure company.

EQUITY

- In financial management, equity is defined as the value attributable to the owners of a business or an individual.
- Example to understand.



House worth ₹10 lacs.



Loan of ₹7 lacs.



Own pocket ₹3 lacs.

- This is the **Fundamental accounting equation** and is very intuitive.

BALANCE SHEET

- A balance sheet is a financial statement which reports a company's assets, liabilities and shareholders' equity at a specific point in time.
- It is called 'balance sheet' because the fundamental accounting equation must be balanced every time.

$$\text{Assets} = \text{Liabilities} + \text{Shareholders' Equity}$$

Balance Sheet Example:

Example Company Balance Sheet December 31, 2019

ASSETS

Current assets	
Cash	\$ 2,100
Petty cash	100
Temporary investments	10,000
Accounts receivable - net	40,500
Inventory	31,000
Supplies	3,800
Prepaid insurance	1,500
Total current assets	<u>89,000</u>
Investments	<u>36,000</u>
Property, plant & equipment	
Land	5,500
Land improvements	6,500
Buildings	180,000
Equipment	201,000
Less: accum depreciation	(56,000)
Prop, plant & equip - net	<u>337,000</u>
Intangible assets	
Goodwill	105,000
Trade names	200,000
Total intangible assets	<u>305,000</u>
Other assets	<u>3,000</u>
Total assets	<u>\$ 770,000</u>

LIABILITIES

Current liabilities	
Notes payable	\$ 5,000
Accounts payable	35,900
Wages payable	8,500
Interest payable	2,900
Taxes payable	6,100
Warranty liability	1,100
Unearned revenues	1,500
Total current liabilities	<u>61,000</u>
Long-term liabilities	
Notes payable	20,000
Bonds payable	400,000
Total long-term liabilities	<u>420,000</u>
Total liabilities	<u>481,000</u>

STOCKHOLDERS' EQUITY

Common stock	110,000
Retained earnings	220,000
Accum other comprehensive income	9,000
Less: Treasury stock	(50,000)
Total stockholders' equity	<u>289,000</u>
Total liabilities & stockholders' equity	<u>\$ 770,000</u>

The notes to the sample balance sheet have been omitted.

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INCOME STATEMENT

- Income or Profit & Loss statement, as the name suggests, is a financial statement that summarizes the revenues, cost, expenses and profit incurred during a specified period, usually a fiscal quarter or year.

P&L Statement Example:

Profit and Loss Statement

Business Name

Time Period

Income

Gross sales	\$1,100,000
Less: Returns	\$100,000
Net Sales	\$1,000,000

Cost of Goods Sold

Materials	\$200,000
Service labor	\$400,000
Total Cost of Goods Sold	\$600,000

Gross Profit

\$400,000

Expenses

Advertising	\$200,000
Depreciation	\$20,000
Insurance	\$30,000
Professional Fees	\$10,000
Office Expenses	\$40,000
Total Expenses	\$300,000

Net Operating Profit

\$100,000

BONDS

- Bonds are simply loans made by investors to big corporates or governments for a fixed duration of time.
- When companies or other entities need to raise money to finance new or ongoing projects, they may issue bonds.
- Bonds are commonly referred to as fixed income securities because they provide periodic income payments at a predetermined fixed interest rate.
- On maturity, the lender also gets his principal amount back.

The Johnson Company \$5 Bond
Example:



NPAs (Non Performing Assets)

- If a loan is not repaid (either principal or interest) for a period of 90 days, it is termed as an NPA.
- Banks further classify NPAs further as:
 1. **Substandard assets:** Assets which has remained NPA for a period less than or equal to 12 months.
 2. **Doubtful assets:** An asset would be classified as doubtful if it has remained in the substandard category for a period of more than 12 months.
 3. **Loss assets:** Loss asset is considered uncollectible and of such little value that its continuance as a bankable asset is not warranted and needs to be fully written off.

NII (Net Interest Income)

- NII is the difference between the interest income a bank earns from its lending activities and the interest it pays to depositors.

$$\text{Net interest income} = \text{Interest earned} - \text{Interest paid}$$

- NII is the major source of income for banks.
- Other sources of income for bank:

Demand drafts & lockers, Advisory services to corporates, Trading income, Commission via selling other (non-bank) financial products.

MUTUAL FUNDS

- Mutual Fund is a pool of money collected from a number of investors and is managed by a professional fund manager.
- The fund manager invests the same in equities, bonds, and other securities.
- The income/gains generated from this collective investment is distributed proportionately amongst the investors after deducting applicable expenses and levies.
- Just like a stock has a trading price in share market, in similar manner, mutual funds has a per-share market value called **NAV (Net asset value)**.
- It is the price at which investors buy ("bid price") fund shares from a fund company and sell them ("redemption price") to a fund company.

RISK & ITS TYPES

- Risk is the probability that financial loss will occur.
- A financial institution faces the following typical types of risks:
 1. **Credit risk:** This is the risk of default by a borrower.
 2. **Liquidity risk:** This is the risk of not having cash when it is needed.
 3. **Operational risk:** This is the risk of loss occurring from inefficiency in a bank's people, process and systems.
 4. **Regulatory risk:** This refers to the risk of loss if a Financial Institution does not comply with the regulations needed by a country's regulator.
 5. **Market risk:** Also called systematic risk is the risk that affects the financial market as a whole. Ex. changes in interest rates, exchange rates, geo-political tensions, or recession.

Assignment!

Read the basics of:

1. Cash flow statement
2. Hedge funds
3. Debentures and derivatives
4. NBFCs

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